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Agenda

- 1. Introduction
- 2. Problem and perimeter of the analysis
- 3. Neural network approach for selecting efficient reinsurance strategies
- 4. Conclusions

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Introduction

Motivation and background

- The choice of optimal strategies in an uncertain setting is a topic object of extensive academic and professional studies
- In the insurance context one relevant area of application regards the analysis of optimal reinsurance strategies
- One relevant complexity in determining the efficient frontier in related with the fact that:
 - The more we increase the elements defining the reinsurance strategies the more we increase the number of combinations to analyze
 - The higher the precision we want to achieve the higher the number of combinations to analyze
- We define an approach for obtaining efficient reinsurance strategies in a multi-objective optimization framework for a non-life insurance company, which allows to analyze complex reinsurance strategies with high precision and requiring limited data

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Problem and perimeter of the analysis

Risk reserve equation

• We extend the risk reserve equation to the most general case, considering multiple lines of business, multiple reinsurers with different ratings and reinsurance treaties



Problem and perimeter of the analysis

Efficient frontier

- From the risk reserve equation we define two metrics of interest for the insurance company
- As it is usual the case in practice, the insurer wants to simultaneously maximize its profitability and minimize its risk. In this context we chose the following metrics:

Expected Return on Equity (RoE):
$$E(\widetilde{RoE}) = \frac{E(\widetilde{U}_{t+1})}{U_t} - 1$$

Solvency Ratio (SR): $SR = \frac{U_t}{-q_{0,5\%}(\widetilde{U}_{t+1} - U_t)}$

• For calculating the Solvency Ratio we assume that the own funds are equal to the initial capital U_t , while the capital required is equal to the quantile of the risk reserve at the end of time t+1 at 99.5% confidence level

Problem and perimeter of the analysis

Efficient frontier: optimization problem

• The objective is to find the reinsurance strategies that jointly maximize both the objective metrics. Hence, we define a preference structure for choosing between different strategies:

Preference structure:

• We say that strategy S_1 dominates strategy S_2 if it is at least better in one objective function and equal in all the others:

$$S_1 \succ S_2$$

if $E(\widetilde{RoE})(S_1) \ge E(\widetilde{RoE})(S_2) \land SR(S_1) \ge SR(S_2)$ or
if $E(\widetilde{RoE})(S_1) \ge E(\widetilde{RoE})(S_2) \land SR(S_1) \ge SR(S_2)$

• The strategies that are not dominated by any other are called efficient and they define the Pareto Frontier

Optimization problem:

• Formally we have the following optimization problem:

$$max_{S}(E(R\widetilde{o}E(S)), SR(S)) \text{ s.t.}$$

$$E(R\widetilde{o}E(S)) \ge RoE_{target}$$

$$SR(S) \ge SR_{target}$$

$$\alpha_{i} \le \alpha_{i,target}$$

$$etc.$$

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Steps for obtaining the efficient reinsurance strategies

- **1. Data simulation:** Application of a stochastic simulation approach for obtaining combinations of reinsurance strategies and their corresponding RoE and SR
- 2. Derivation of the efficient frontier with neural network:
 - a) Neural network model 1: Function approximation of the relation between input (characteristics of the reinsurance treaties and of the reinsurers) and output (corresponding metrics of risk and return)
 - **b)** Neural network model 2: Model which takes as input one objective metric (RoE) and returns the same metrics (RoE) while maximizing the other one (SR)
 - **c)** Efficient strategies determination: Derivation of the parameters of reinsurance strategies on the efficient frontier defined by previous neural network

- 1. Neural Network model for predicting output
- 2. Neural Network model for estimating the efficient frontier



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- 1. Neural Network model for predicting output:
 - a) Simulate a limited number of combinations of the input and obtain the corresponding metrics of Risk and Return
 - b) Build a Neural Network for predicting Risk and Return, given the set of input
 - c) Model and assess the performance of the Neural Network according to a chosen methodology (e. g. divide the observation in training, validation and test set, minimize the loss of training/validation set and assess the performance on the test set – which was kept separate in the training phase, etc.)



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Efficient frontier with Neural Network:

1.

- 1. Neural Network model for predicting output
- 2. Neural Network model for estimating the efficient frontier



- 2. Neural Network model for efficient frontier:
 - a) Build a Neural Network composed as a concatenation of:
 - 1. A single input
 - 2. Neural Network built before, with all the parameters set as *not trainable*
 - b) Create a list of "fake" input-output with: Input: random number in the domain of one of the two output (in this case RoE)
 Output: vector of random numbers:
 - Output1 (RoE) := Input (RoE) Output2 (SR) := fixed number "big enough"
 - c) Define an appropriate loss function and train the neural network
 - Apply the Neural Network to a list of input in Output1 (RoE) domain and derive the efficient frontier



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Input: RoE	Output1: RoE	Output2: SR	
-20.0%	-20.0%	500%	
-18.0%	-18.0%	500%	
-16.0%	-16.0%	500%	
-14.0%	-14.0%	500%	
		•••	
0.0%	0.0%	500%	
5.0%	5.0%	500% 500%	
6.0%	6.0%		
7.0%	7.0%	500%	
10.0%	10.0%	500%	
	•••	•••	
20.0%	20.0%	500%	

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Return on Equity

Numerical analysis

• We propose a numerical analysis for determining the efficient frontier in a multi-objective framework, where the insurer aims at finding the optimal reinsurance strategies using as metrics the RoE and SR

Data simulation

• We simulate 50,000 combinations of reinsurance strategies to calibrate the neural network model, with split of the dataset in training-test set (90%-10%):

Numerical variables: sample 50,000 data from a uniform distribution on the specific support **Categorical variables:** sample 50,000 data from a so-called generalized Bernoulli distribution with equal probability for each element

Variable	Type	Support	Description		
D_{MTPL}	Numerical	$\left[100,000;1,000,000\right]$	Deductible value of XL treaty for the MTPL segment	•	Input variables which defines the different
L_{MTPL}	Numerical	$\left[1,000,000;10,000,000\right]$	Limit value of the XL treaty for the MTPL segment		reinsurance strategies
D_{GTPL}	Numerical	$\left[100,000;1,000,000 ight]$	Deductible value of XL treaty for the GTPL segment	•	Numerical and categorical variable, each one
L_{GTPL}	Numerical	$\left[1,000,000;10,000,000\right]$	Limit value of the XL treaty for the GTPL segment	(defined on a specific support
α_{MTPL}	Numerical	[0, 1]	Retention quota for the MTPL segment	•	First 7 variables describe the characteristics of
α_{GTPL}	Numerical	[0, 1]	Retention quota for the GTPL segment	1	the excess of loss and quota share treaties for
α_{MOD}	Numerical	[0, 1]	Retention quota for the MOD segment		each line of business
$multi_{RE}$	Categorical	$\{0, 1\}$	Indicator for single/ multiple reinsurer	•	Remaining 4 variables define the presence of
CQS_{MTPL}	Categorical	$\{0, 1, 2, 3, 4, 5, 6\}$	CQS of the reinsurer(s) for the MTPL segment		single/multiple reinsurer(s) and the credit quality step of the reinsurer(s) for each LoB
CQS_{GTPL}	Categorical	$\{0, 1, 2, 3, 4, 5, 6\}$	CQS of the reinsurer(s) for the GTPL segment		
CQS_{MOD}	Categorical	$\{0, 1, 2, 3, 4, 5, 6\}$	CQS of the reinsurer(s) for the MOD segment		

Neural network model 1



- The model shows more difficulty in estimating the actual Solvency Ratio than the expected Return on Equity
- This effect is particularly relevant for small values of the SR, while the more we reach higher values of the SR the more we observe an improvement in the prediction
- RoE shows a quite symmetric prediction compared to the actual values, while for SR the overestimation prevails
- Actual vs Predicted analysis to assess if NN1 can adequately reproduce the actual shape of the combinations of RoE and SR
- Good overall performance, with some areas of lower predictive precision
- Potential improvement of the predictive capability of the model by a specific assessment of the "best" value of each hyper-parameter (e.g. number of nodes, number of hidden layers, etc.)

Neural network model 2



- Assessment of the efficient frontier produced by the model compared to the observations in the dataset
- In black are reported the combinations of SR and expected RoE for all the reinsurance strategies
- In red is reported the efficient frontier according to *NN2*
- The efficient frontier lies above the set of observations: it means that the model has found a set of strategies that produces a higher Pareto frontier than the one obtained from observed data
- This result is expected since the reinsurance strategies of the observed data are based on a limited number of combinations at a given step-size
- The efficient strategies corresponding to each point of the efficient frontier are derived from the first hidden layer of NN2

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Summary of main results and future challenges

- We showed how neural network models can be also applied in the context of reinsurance analysis in the actuarial sector
- These models can be easily employed for finding the efficient frontier in a multiobjective optimization problem, requiring a limited amount of data compared to other approaches and still preserving the possibility of deriving the strategies generating the Pareto front
- The model presented is clearly not the definitive conclusion of the problems we are interested in answering, but it offers a new perspective for its analysis
- Further applications of this neural network model are possible in many different areas of actuarial science
- Another interesting area of research consists in employing explainable methods for deriving information on the characteristics of the efficient strategies derived by the neural network model