

# Bayesian Decision Making Lifts off with PyMC3



Thomas Wiecki, PhD

 [@twiecki](https://twitter.com/twiecki)



# PyMC Labs: Bayesian consulting



Inventors of PyMC3, the leading platform for statistical data science



Decades of experience building Bayesian models



Team of:

- PhDs
- Mathematicians
- Neuroscientists
- Social scientists
- A former SpaceX rocket scientist



Adrian Seyboldt



Alexandre Andorra



Brandon Willard



Eric J. Ma



Luciano Paz



Maxim Kochurov



Oriol Abril Pla



Ravin Kumar



Thomas Wiecki





Used in industry



BILL & MELINDA GATES foundation



airbnb



FANDUEL



Hotels.com



ZURICH



HELLO FRESH



Managed by Q

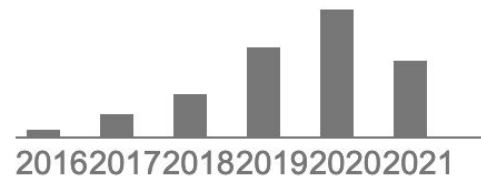


Quantopian



ZOPA





### Probabilistic programming in Python using PyMC3

J Salvatier, TV Wiecki, C Fonnesbeck  
PeerJ Computer Science 2, e55

[HTML] [Inferring change points in the spread of COVID-19 reveals the effectiveness of interventions](#)

[J Dehning](#), [J Zierenberg](#), [FP Spitzner](#), [M Wibral](#)... - ..., 2020 - science.sciencemag.org

### On the Fermi-GBM event 0.4 s after GW150914

J Greiner, [JM Burgess](#), [V Savchenko](#)... - The Astrophysical ..., 2016 - iopscience.iop.org

LUNA: quantifying and leveraging uncertainty in android malware analysis through Bayesian machine learning

[M Backes](#), [M Nauman](#) - Security and Privacy (EuroS&P), 2017 ..., 2017 - ieeexplore.ieee.org

[HTML] [Dose-dependent regulation of alternative splicing by MBNL proteins reveals biomarkers for myotonic dystrophy](#)

[SD Wagner](#), [AJ Struck](#), [R Gupta](#), [DR Farnsworth](#)... - PLoS ..., 2016 - journals.plos.org

[HTML] [Confidence is higher in touch than in vision in cases of perceptual ambiguity](#)

[MT Fairhurst](#), [E Travers](#), [V Hayward](#), [O Derooy](#) - Scientific reports, 2018 - nature.com

Evaluation of Bayesian source estimation methods with Prairie Grass observations and Gaussian plume model: A comparison of likelihood functions and distance ...

[Y Wang](#), [H Huang](#), [L Huang](#), [B Ristic](#) - Atmospheric environment, 2017 -

Asymmetry in serial femtosecond crystallography data

[A Sharma](#), [L Johansson](#), [E Dunevall](#)... - ... A: Foundations and ..., 2017 - scripts.iucr.org

Seabirds enhance coral reef productivity and functioning in the absence of invasive rats

[NAJ Graham](#), [SK Wilson](#), [P Carr](#), [AS Hoey](#), [S Jennings](#)... - Nature, 2018 - nature.com

Limits on the number of spacetime dimensions from GW170817

[K Pardo](#), [M Fishbach](#), [DE Holz](#), [DN Spergel](#) - arXiv preprint arXiv ..., 2018 - arxiv.org



# Blackbox ML vs Bayesian modeling



VS



- Pre-made, easy
- Can't customize
- One-size-fits-many
- Don't learn about ingredients
- More expensive (requires more data)

- Handmade, requires skill
- Can include dietary constraints (expert knowledge)
- Exactly to your taste
- Recipes can guide you
- Healthier ;-)



# Insuring Rocket Launches











Data



**NewSpace**  
Bringing the new  
frontier closer  
to home

**LE**  
London  
Economics

Table 4: Selected current launch service providers

Vehicle	Launching state	Launch reliability 2008-18	Launch reliability %	Year of First Launch	Payload to LEO (kg)	Payload to GTO (kg)	Approximate cost per launch
<b>Antares 230</b>	USA	4/4	100%	2016	7,000	2,700	\$271.5m
<b>Atlas V 401</b>	USA	32/32	100%	2002	9,797	4,750	\$132m - \$164m
<b>Atlas V 541</b>	USA	6/6	100%	2011	17,410	8,290	\$243
<b>Delta IV Medium+ (5,4)</b>	USA	7/7	100%	2009	14,140	6,337	\$137m
<b>Falcon 9 Upgrade (v1.2)</b>	USA	47/47	100%	2015	22,800	8,300	\$62m
<b>Falcon Heavy</b>	USA	1/1	100%	2018	63,800	26,700	\$90m
<b>Proton M Briz M</b>	Russia	70/76	92%	2001	23,000	6,920	\$105m
<b>Rokot</b>	Russia	20/21	95%	1994	2,140		\$30m
<b>Soyuz 2-1A</b>	Russia	26/28	93%	2004	7,400	1,500	\$46m
<b>Soyuz 2-1B</b>	Russia	25/27	93%	2006	8,250	1,800	\$46m
<b>Soyuz-FG</b>	Russia	44/45	98%	2001	7,200		
<b>Long March 2C</b>	China	24/25	96%	1975	3,850	1,250	
<b>Long March 2D</b>	China	33/34	97%	1992	4,000		
<b>Long March 3B</b>	China	21/22	95%	1996	13,600	5,100	
<b>Long March 3BE</b>	China	21/22	95%	2007		5,500	
<b>Long March 4B</b>	China	20/21	95%	1999	2,230		
<b>Long March 4C</b>	China	22/23	96%	2006	2,950	1,500	
<b>Ariane V ECA</b>	Europe	55/56	98%	1996	21,000	10,000	\$137m
<b>Ariane V ES/ATV</b>	Europe	8/8	100%	2008	20,000	8,000	\$137m
<b>Soyuz ST-A</b>	Europe	6/6	100%	2011	4,340	2,760	\$73m - \$78m
<b>Soyuz ST-B</b>	Europe	13/14	93%	2011	4,900	3,150	\$73m - \$78m
<b>Vega</b>	Europe	12/12	100%	2012	1,500		\$46m
<b>GSLV Mk II</b>	India	4/5	80%	2007	5,000	2,500	\$40m
<b>GSLV Mk III</b>	India	2/2	100%	2017	3,000	4,000	\$60m
<b>PSLV XL</b>	India	18/19	95%	2008	1,700	1,425	\$22m
<b>H-IIA 202</b>	Japan	23/23	100%	2001	3,300	4,000	\$82m
<b>GSLV Mk II</b>	India	4/5	80%	2007	7,000	2,700	\$40m

Source: Space Foundation (2018), The Space Report 2018 and London Economics analysis

# Problem setting

- Fixed budget we want to allocate
- How to distribute?
- Those with 100% reliability seem like the safest bet
- Antares 230 and Atlas V 401 both have 100% reliability, so they are same, right?
- What's missing: **uncertainty quantification**

Table 4: Selected current launch service providers

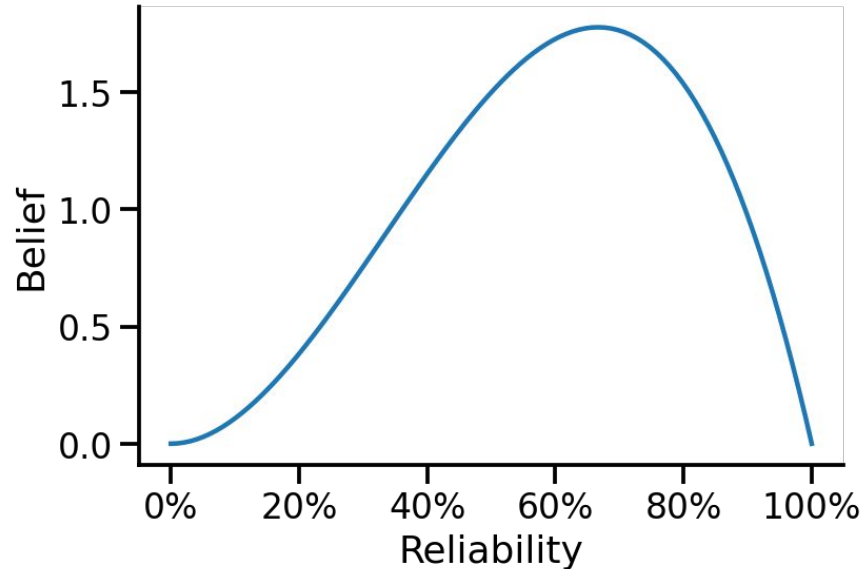
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Soyuz-FG	Russia	44/45	98%	2001	7,200		
Long March 2C	China	24/25	96%	1975	3,850	1,250	
Long March 2D	China	33/34	97%	1992	4,000		
Long March 3B	China	21/22	95%	1996	13,600	5,100	
Long March 3BE	China	21/22	95%	2007		5,500	
Long March 4B	China	20/21	95%	1999	2,230		
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Ariane V ECA	Europe	55/56	98%	1996	21,000	10,000	\$137m
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PSLV XL	India	18/19	95%	2008	1,700	1,425	\$22m
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GSLV Mk II	India	4/5	80%	2007	7,000	2,700	\$40m

Source: Space Foundation (2018), The Space Report 2018 and London Economics analysis



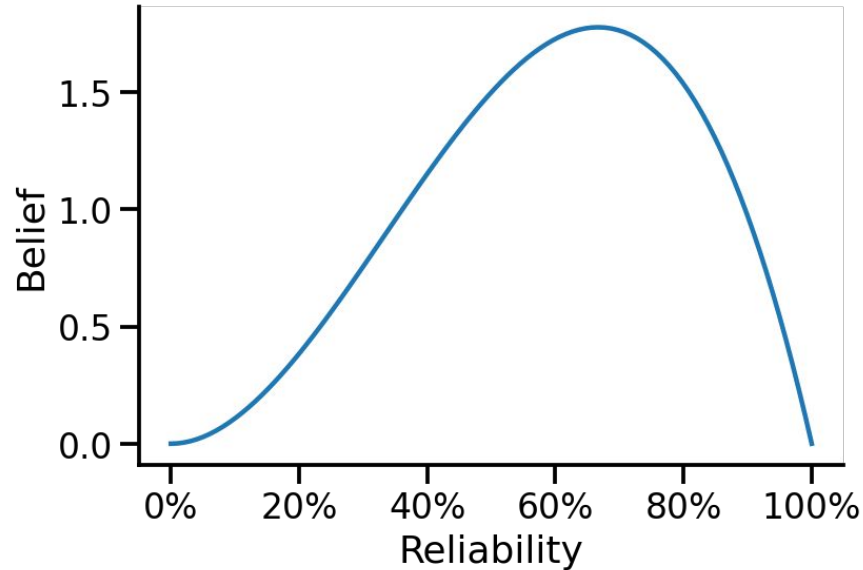
# Quantifying uncertainty with Bayesian modeling

Instead of specifying the most likely value (e.g. 100%), we **assign beliefs to every possible state** (0% to 100%) using a probability distribution.



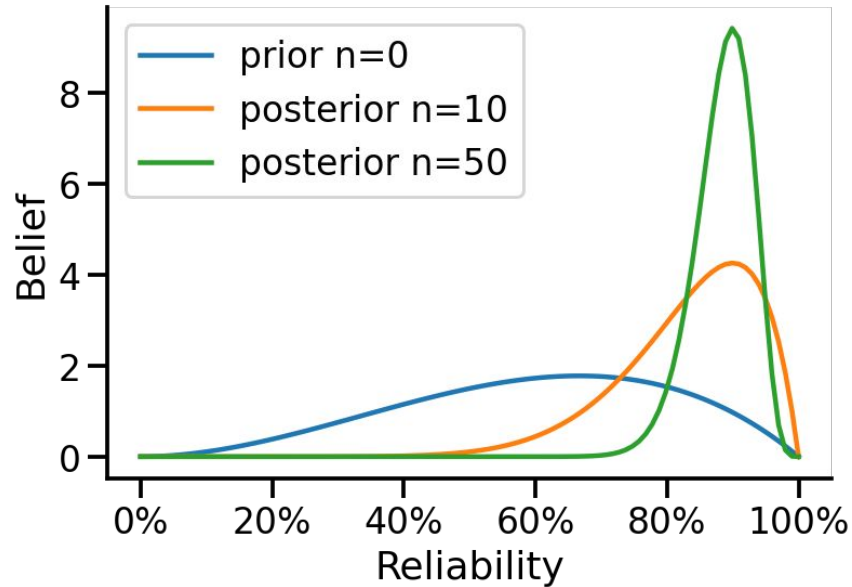
# Priors

**Before we look at any data**, we first specify our beliefs in all possible states using a **prior distribution**.



# Posterior distribution

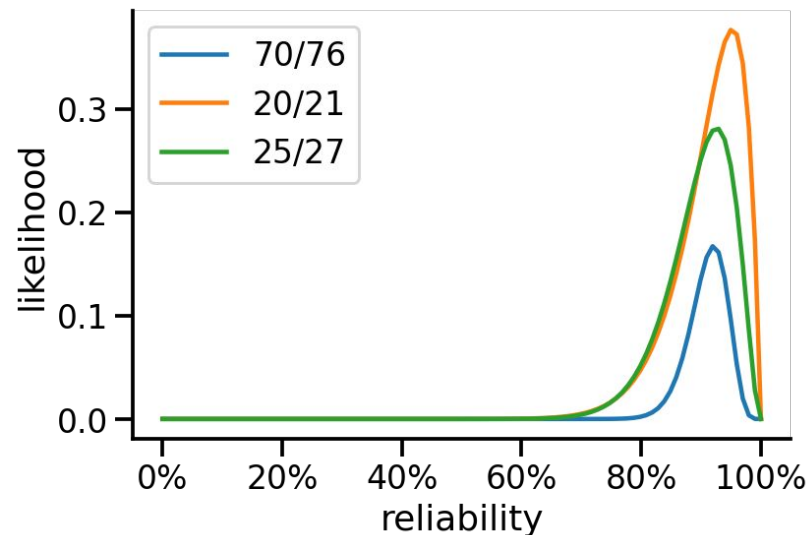
When we see data, we **update our beliefs** about the possible states. The more data we observe, the more concentrated our beliefs will be.



# Modeling our data

- Our data is successes out of total trials → binomial distribution
- This distribution

<b>Proton M Briz M</b>	Russia	70/76
<b>Rokot</b>	Russia	20/21
<b>Soyuz 2-1A</b>	Russia	26/28
<b>Soyuz 2-1B</b>	Russia	25/27
<b>Soyuz-FG</b>	Russia	44/45

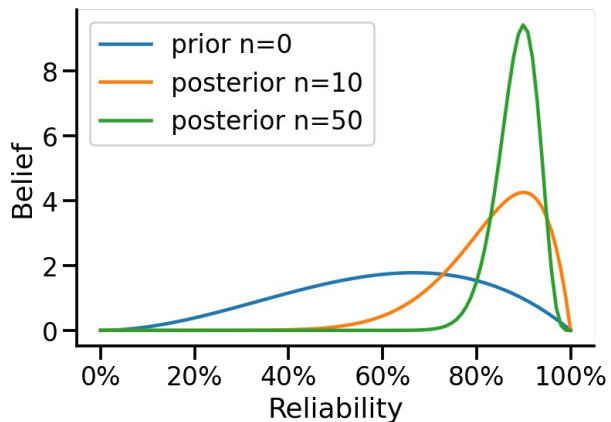




# A Tale of Two Spaces

## Parameter space

What we want to infer



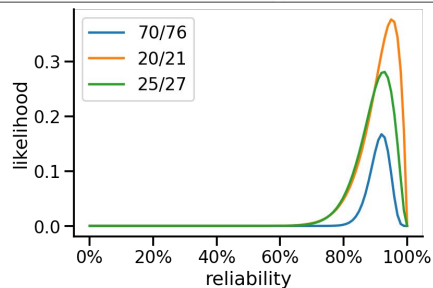
Generates

Constrains

## Data space

What we observe

<b>Proton M Briz M</b>	Russia	70/76
<b>Rokot</b>	Russia	20/21
<b>Soyuz 2-1A</b>	Russia	26/28
<b>Soyuz 2-1B</b>	Russia	25/27
<b>Soyuz-FG</b>	Russia	44/45



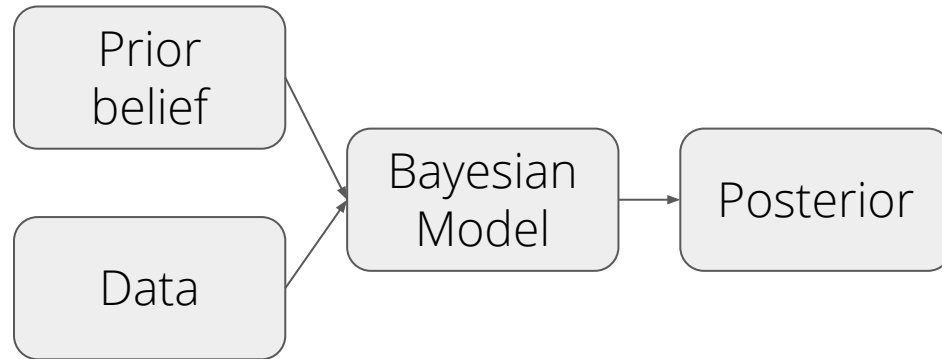
# Getting data into Python

	country	successes	total	percentage	first_year	leo	gto	cost	prob	payoff
<b>vehicle</b>										
<b>Antares 230</b>	USA	4	4	100	2016	7000	2700.0	271.5	0.744	162.9
<b>Atlas V 401</b>	USA	32	32	100	2002	9797	4750.0	148.0	0.870	88.8
<b>Atlas V 541</b>	USA	6	6	100	2011	17410	8290.0	243.0	0.758	145.8
<b>Delta IV Medium+ (5.4)</b>	USA	7	7	100	2009	14140	6337.0	137.0	0.750	82.2
<b>Falcon 9 Upgrade (v1.2)</b>	USA	47	47	100	2015	22800	8300.0	62.0	0.891	37.2
<b>Falcon Heavy</b>	USA	1	1	100	2018	63800	26700.0	90.0	0.704	54.0
<b>Proton M Briz M</b>	Russia	70	76	92	2001	23000	6920.0	105.0	0.845	63.0
<b>Rokot</b>	Russia	20	21	95	1994	2140	NaN	30.0	0.798	18.0
<b>Soyuz 2-1A</b>	Russia	26	28	93	2004	7400	1500.0	46.0	0.802	27.6
<b>Soyuz 2-1B</b>	Russia	25	27	93	2006	8250	1800.0	46.0	0.800	27.6
<b>Ariane V ECA</b>	Europe	55	56	98	1996	21000	10000.0	137.0	0.885	82.2
<b>Ariane V ES/ATV</b>	Europe	8	8	100	2008	20000	8000.0	137.0	0.770	82.2
<b>Soyuz ST-A</b>	Europe	6	6	100	2011	4340	2760.0	75.5	0.756	45.3
<b>Soyuz ST-B</b>	Europe	13	14	93	2011	4900	3150.0	75.5	0.776	45.3
<b>Vega</b>	Europe	12	12	100	2012	1500	NaN	46.0	0.801	27.6
<b>GSLV Mk II</b>	India	4	5	80	2007	5000	2500.0	40.0	0.698	24.0
<b>GSLV Mk III</b>	India	2	2	100	2017	3000	4000.0	60.0	0.726	36.0
<b>PSLV XL</b>	India	18	19	95	2008	1700	1425.0	22.0	0.797	13.2
<b>H-IIA 202</b>	Japan	23	23	100	2001	3300	4000.0	82.0	0.843	49.2

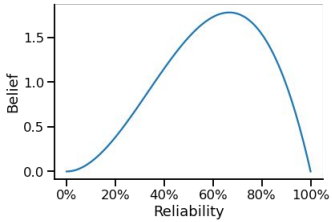


# This is the intuition behind Bayesian statistics

1. Start with some belief about possible states of the world (Prior)
2. Combine with an intuition of how the world works (Model and Likelihood)
3. Update your beliefs as data comes in - some beliefs might not be plausible anymore (Posterior)

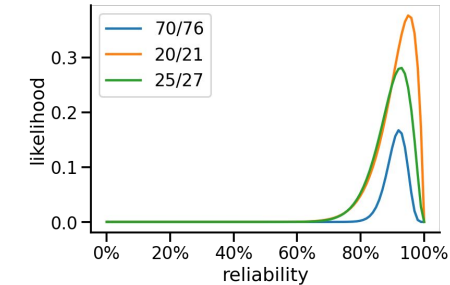


# Here's the model in PyMC3



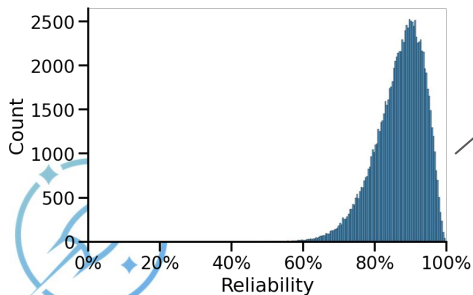
```
import pymc3 as pm

with pm.Model() as model:
    # Define priors
    p = pm.Beta("p", alpha=6, beta=1,
               shape=len(df))
```



```
# Define likelihood
obs = pm.Binomial("obs", p=p,
                 n=df.total.values,
                 observed=df.successes.values)
```

```
# Run MCMC inference
posterior = pm.sample()
```



total

4

32

6

successes

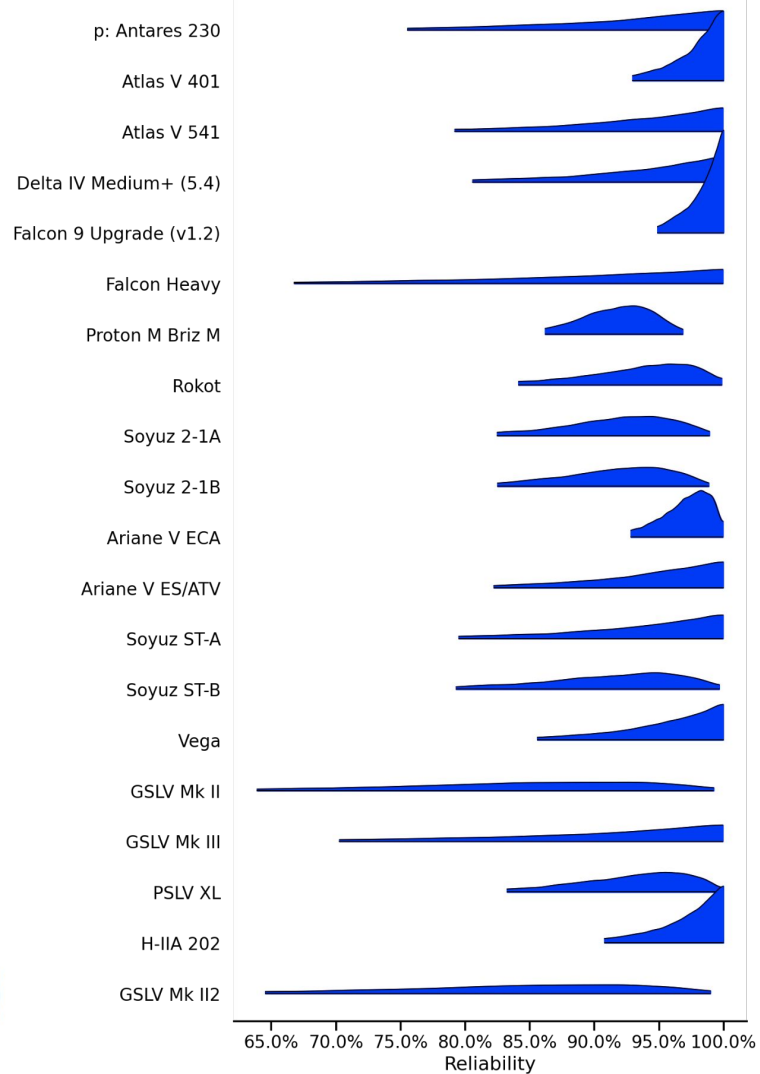
4

32

6

# Results





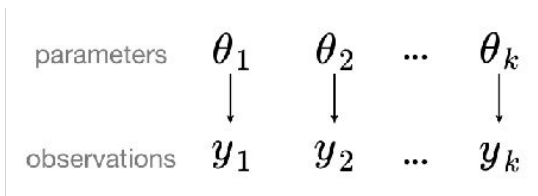
	successes	total
vehicle		
<b>Antares 230</b>	4	4
<b>Atlas V 401</b>	32	32
<b>Atlas V 541</b>	6	6
<b>Delta IV Medium+ (5.4)</b>	7	7
<b>Falcon 9 Upgrade (v1.2)</b>	47	47
<b>Falcon Heavy</b>	1	1
<b>Proton M Briz M</b>	70	76
<b>Rokot</b>	20	21
<b>Soyuz 2-1A</b>	26	28
<b>Soyuz 2-1B</b>	25	27
<b>Ariane V ECA</b>	55	56
<b>Ariane V ES/ATV</b>	8	8
<b>Soyuz ST-A</b>	6	6
<b>Soyuz ST-B</b>	13	14
<b>Vega</b>	12	12
<b>GSLV Mk II</b>	4	5
<b>GSLV Mk III</b>	2	2
<b>PSLV XL</b>	18	19
<b>H-IIA 202</b>	23	23
<b>GSLV Mk II2</b>	4	5



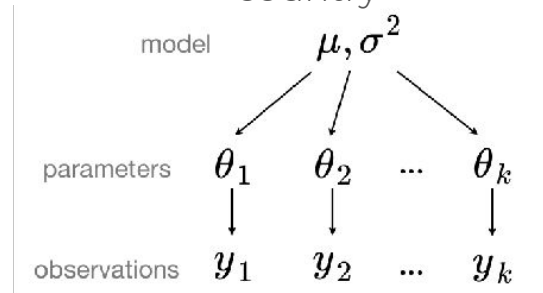
# Models can be much more accurate

- Now that we have a simple model in place, it's a good idea to improve it.
- **PyMC3 makes this easy** as we just have to **extend the code**, no new derivations of estimators necessary.
- One example that could be useful here: use a **hierarchical model**
- This would estimate a group distribution for each country and exploit the similarities

Model ignoring  
similarities



Hierarchical model with  
group distribution per  
country



Let's instead go into a different  
direction.





# Have we actually solved anything?

- Instead of just a single number, we now have **posterior distributions quantifying our uncertainty**, that's kinda cool.
- Most data science would just call it a day.
- However, for data science to have an impact on the bottom line: Rather than provide plots that may inform a decision, help **make a decision**.
- **Bayesian Decision Making** provides an elegant framework for this.



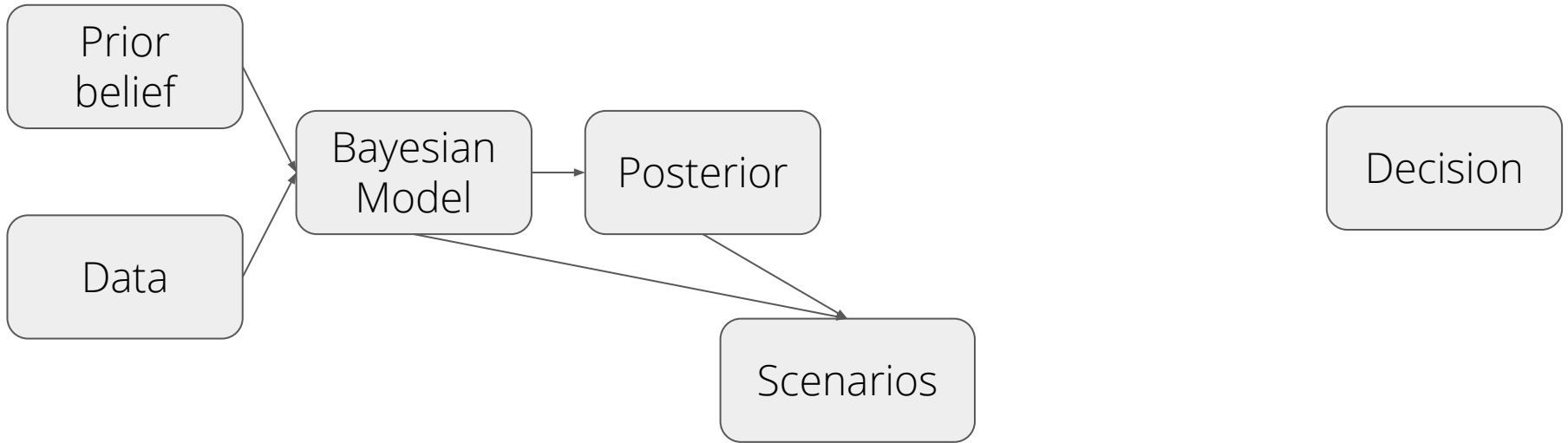
# Decision Time

How do we make the decision that maximizes profit given our model estimates?



# Step 1: Generate multiple plausible scenarios

Turn model parameters into scenarios according to their plausibility based on the data we have seen and the model.



vehicle	Antares 230	Atlas V 401	Atlas V 541	Delta IV Medium+ (5.4)	Falcon 9 Upgrade (v1.2)	Falcon Heavy	Proton M Briz M	Rokot	Soyuz 2-1A	Soyuz 2-1B	Ariane V ECA	Ariane V ES/ATV
<b>simulated launch</b>												
<b>0</b>	1	0	1	1	1	1	1	1	0	1	1	1
<b>1</b>	1	1	0	1	1	1	1	1	1	1	1	1
<b>2</b>	1	1	1	1	1	1	1	1	0	1	1	1
<b>3</b>	1	1	1	1	1	0	1	1	1	1	1	1
<b>4</b>	0	1	1	1	1	1	1	1	1	1	1	0
<b>...</b>	...	...	...	...	...	...	...	...	...	...	...	...
<b>995</b>	1	1	1	1	1	1	1	1	1	1	1	1
<b>996</b>	1	1	1	1	1	1	1	1	1	1	1	1
<b>997</b>	0	1	1	1	1	1	1	1	1	1	1	1
<b>998</b>	1	1	1	1	0	1	0	1	1	1	1	1
<b>999</b>	0	1	1	1	1	1	1	0	1	1	1	1



# Assign outcomes to scenarios

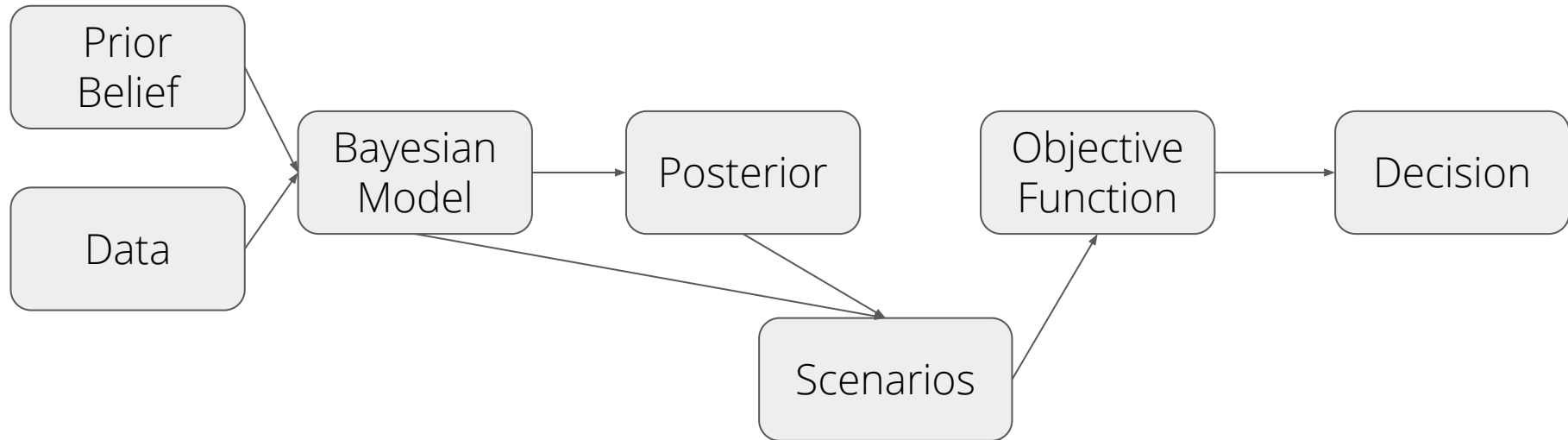
- Very simple assumptions:
  - If the rocket explodes, we lose the total cost of sending it to space (we have this from the able).
  - If the rocket lifts off, we get paid 60% of that total cost.
- We can easily make this more complicated, this is just for demonstration purposes.



vehicle	Antares 230	Atlas V 401	Atlas V 541	Delta IV Medium+ (5.4)	Falcon 9 Upgrade (v1.2)	Falcon Heavy	Proton M Briz M	Rokot	Soyuz 2-1A	Soyuz 2-1B	Ariane V ECA	Ariane V ES/ATV
simulated launch												
0	162.9	-148.0	145.8	82.2	37.2	54.0	63.0	18.0	-46.0	27.6	82.2	82.2
1	162.9	88.8	-243.0	82.2	37.2	54.0	63.0	18.0	27.6	27.6	82.2	82.2
2	162.9	88.8	145.8	82.2	37.2	54.0	63.0	18.0	-46.0	27.6	82.2	82.2
3	162.9	88.8	145.8	82.2	37.2	-90.0	63.0	18.0	27.6	27.6	82.2	82.2
4	-271.5	88.8	145.8	82.2	37.2	54.0	63.0	18.0	27.6	27.6	82.2	-137.0
...	...	...	...	...	...	...	...	...	...	...	...	...
995	162.9	88.8	145.8	82.2	37.2	54.0	63.0	18.0	27.6	27.6	82.2	82.2
996	162.9	88.8	145.8	82.2	37.2	54.0	63.0	18.0	27.6	27.6	82.2	82.2
997	-271.5	88.8	145.8	82.2	37.2	54.0	63.0	18.0	27.6	27.6	82.2	82.2
998	162.9	88.8	145.8	82.2	-62.0	54.0	-105.0	18.0	27.6	27.6	82.2	82.2
999	-271.5	88.8	145.8	82.2	37.2	54.0	63.0	-30.0	27.6	27.6	82.2	82.2

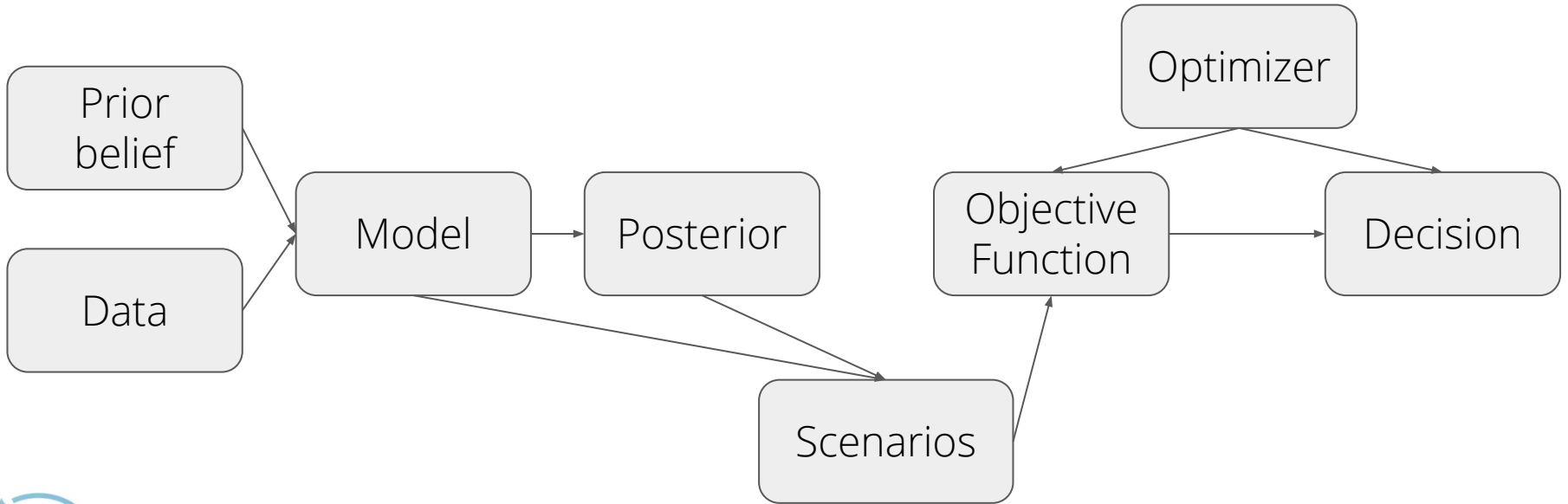
# What's the profit *taking uncertainty into account*?

In order to find the best decision we need to define what *best* means by specifying an objective function.



# How should we allocate our budget?

Find order amount which **maximizes** profit across all simulated rocket launches while taking **constraints** (budget and max order size) into account.





# Pseudo-code (simplistic)

```
def compute_expected_profit(alloc): # e.g.: [.3, .2, .5]

    payoff = alloc * df_outcomes

    expected_payoff = mean(sum(payoff))

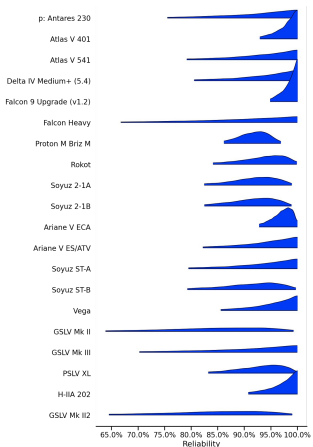
    return expected_payoff

optimal_alloc = optimizer.maximize(compute_expected_profit)
```



# Optimal allocation across all scenarios

Posteriors  
(parameter space)



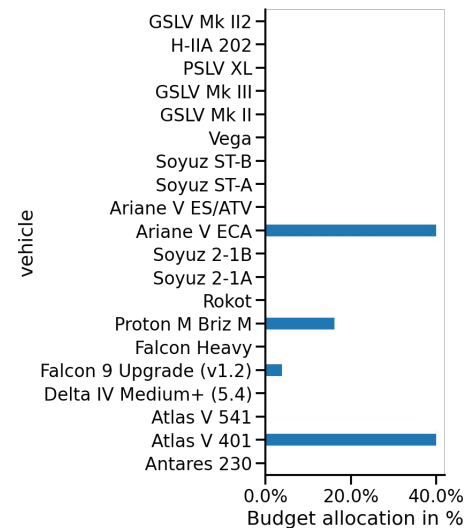
Outcomes  
(data space)

vehicle	Antares 230	Atlas V 401	Atlas V 541
<b>simulated launch</b>			
0	162.9	-148.0	145.8
1	162.9	88.8	-243.0
2	162.9	88.8	145.8
3	162.9	88.8	145.8
4	-271.5	88.8	145.8
...	...	...	...
995	162.9	88.8	145.8
996	162.9	88.8	145.8
997	-271.5	88.8	145.8
998	162.9	88.8	145.8
999	-271.5	88.8	145.8

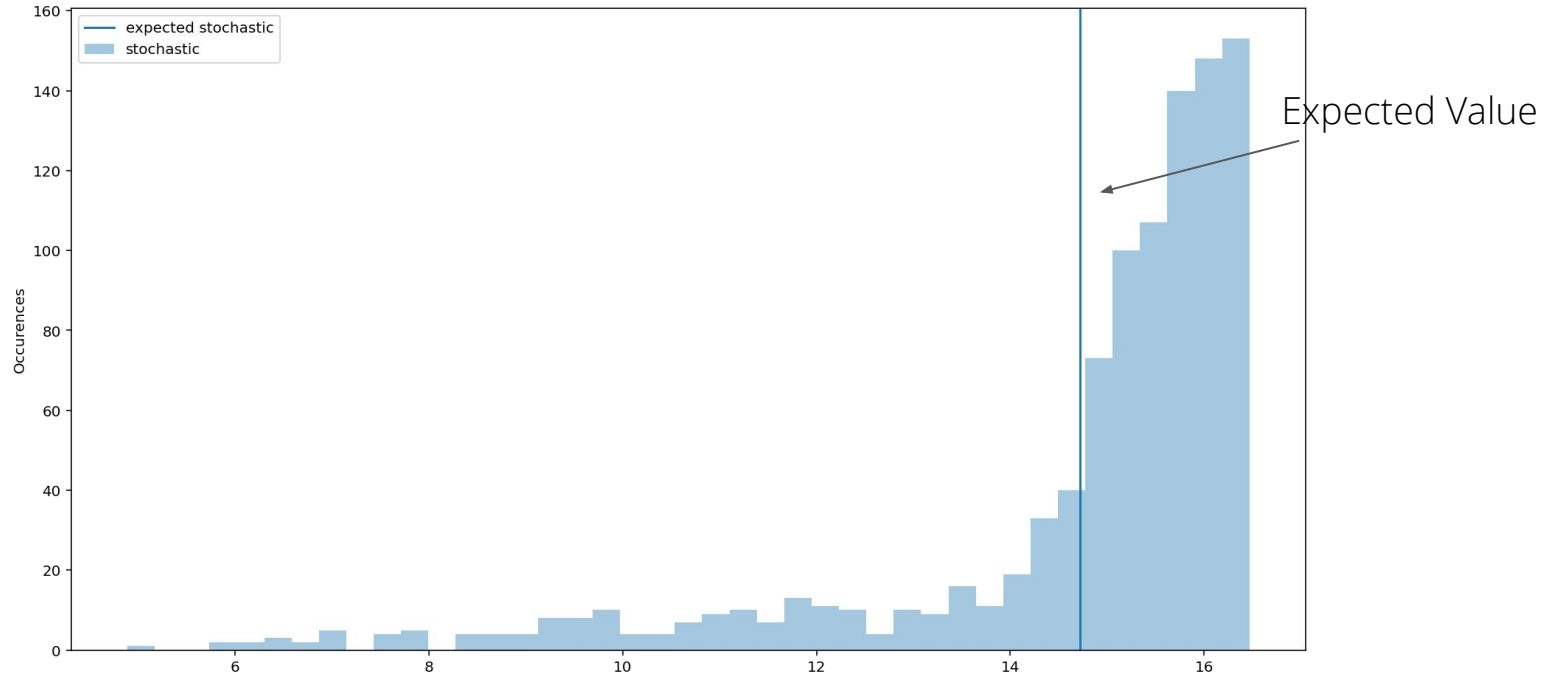
Optimizer

Objective  
Function

Decision



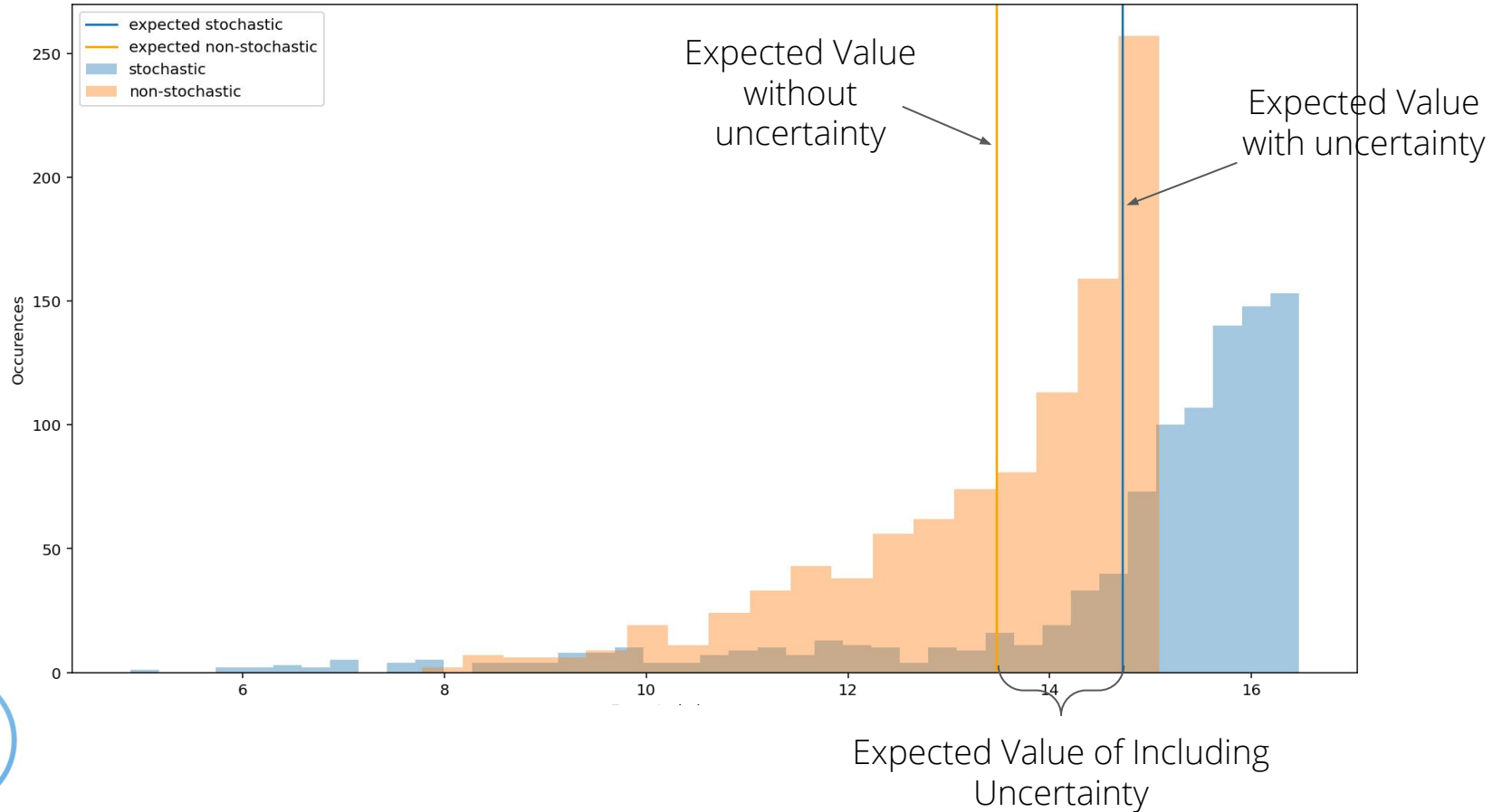
# So how much profit are we expecting?



As we can't know when a rocket will crash, the outcome of our optimized decision will also be stochastic.



# And what would be the outcome if we just used point estimates?



# Benefits of Bayesian Model

- More robust as distributions are leveraged rather than point-estimates
  - The average doesn't tell you a whole lot about all the possibilities
- Different “track records” are automatically handled
  - Short but great track-record: high uncertainty → many potentially bad outcomes → low weight
- Framework: Model and objective can be improved to include all kinds of structure:
  - Hierarchical information about country/manufacturer
  - Risk-aversion
  - Payload
  - Estimate optimal insurance premia



# Bayesian Insurance Data Science

- Insurance statistics is stuck in the past.
- The room for innovation is huge, Bayesian modeling perfect tool.
- → The possibility for disruption is huge. Be part of the future.
- We are looking for partners to create that future.



# Resources

- PyMC3: [www.pymc.io](http://www.pymc.io)
- PyMC Labs: [www.pymc-labs.io](http://www.pymc-labs.io)
- Blog post on Bayesian Decision Making:  
[https://twiecki.io/blog/2019/01/14/supply\\_chain/](https://twiecki.io/blog/2019/01/14/supply_chain/)

